

CURRICULUM VITAE

Family name: Ali
First names: Mohamed
Date of birth: 9 October 1973
Nationality: Egyptian
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Civil Status: Married
Education:

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
Theodor Heuss Kolleg , a program of Robert Bosch Stiftung and MitOst Association, Berlin – Germany (2015 – 2016)	International Facilitator
Cairo University, Faculty of Commerce (1992–1997)	Bachelor in Business Administration

Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Arabic	Mother tongue		
English	1	2	2

Other skills: Full computer literacy (Windows, MS Office-MS Word, MS Excel and MS PowerPoint)

Present position: Freelance Consultant & Human Development trainer.

Years within the firms: 12

Key qualifications:

General Professional Experience

- I am working as a freelance facilitator with 12 years of experience with different topics and target groups. I predominantly work with national organizations And international organizations such as GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit), ILO (International Labor Organization), TDH (Terre des homes), MitOst (a German based NGO) and corporates; my trainings focus on Career Guidance and Counselling, engaging youth in their communities; in addition to personal and soft skills developmental topics.

Specific Professional Experience

- Three years as a Career Guidance Master Trainer for Technical schools Teachers in a GIZ project "Employment Promotion Project" (EPP).
- Two years of experience as a consultant with the ILO (International Labour Organization) in building the capacity of trade union workers and inspectors in the Ministry of Manpower, as well as with Youth and the future of work.
- One year of experience with TDH (Terre des homes) as a consultant and lead Mentor in the project Community empowerment of the refugees communities in Egypt.
- In 2014 I have joined MitOst, a German based NGO. (Theodor Heuss Kolleg program).
 - I became International Facilitator In February 2016 after I have finished one year in a learning process at Berlin – Germany.
 - During these years, I made sessions in many countries like Turkey, Germany, Serbia and Poland.

- During this period, I was part of the facilitation team as a national facilitator for six seminars submitted in Egypt.
 - In May 2017 - 2019, I worked in Georgia at "Diversity School of Georgia" as an international facilitator.
- 12 years of experience as a facilitator with national NGOs in Egypt such as El Sadat Association for Social Development & Welfare, Man Ahyaha and MYTC – el Maadi Youth Training Center.....etc where I conducted a series of personal and soft skills developmental trainings, capacity building with youth throughout different location in Egypt.
 - Public Speaker at: Cairo University, Al Azhar University, Ain Shams University, Helwan University

Other Qualifications

- **Facilitation Competences:** Plan and conduct seminars in team, facilitate sessions, empower people, work with a systemic view, deal with conflict.
- **Learning Competences:** Self-reflection and development as tool for learning, identify an own field of expertise for facilitation.
- **Topic Competences:** Prepare new topics efficiently and understand innovative methods for learning, Know about non-formal education.
- **Field Competences:** Career Guidance and Counselling, diversity, Project Management, Entrepreneurship, Public Policies, Advocacy, Strategic Planning, Soft skills and Management skills, Career Management Skills, Holding Community Dialogue Events.
- **Personality Competence:** Care and interested in getting studies all the time, Always thinking about my actions and my behaviour, Helper, supporter and care about others, Accuracy, Flexible and open minded, Calm and humble, Creative, Responsible, kind.

Specific experience in the region:

Country	Date from – Date to
Georgia	2017 - 2019

Professional experience:

Date from Date to	Location	Company & Reference Person (name & contact details)	Position	Description
1.06.2018-Present	Egypt	<p>European Profiles S.A.</p> <p>Yochka Tsakova tsakova.tvet@europeanprofiles.gr</p>	Junior Non Key Expert – Career Guidance	<p>In The Programme "Support to the Technical and Vocational Education and Training Reform Programme in Egypt - Phase II (TVET Egypt), Component 2 - Enhancing the relevance and quality of TVET to better respond to the labour market needs, starting with pilots focusing on selected key economic sectors (with a particular emphasis on Tourism).</p> <p>Tasks and duties:</p> <p>To work with KE and SNKE in career guidance To:</p> <ul style="list-style-type: none"> • Provide support and advocacy, raising awareness and building networking to establish working Groups/ Forums to support and steer the policy/strategy. • Arrange for the study tour based on comparative study of international best practices; this activity will be implemented in the first quarter of the contract. • Identify different approaches to empower TVET students/trainees and relevant beneficiaries to acquire the knowledge necessary to identify career options; • Develop and validate national career guidance and counselling service system and tools to be implemented in all Egyptian TVET & other relevant institutions and employment offices. • Implement and monitor Training programs for teachers/workers and other staff • Provide technical and logistical guidance during the implementation of Career Guidance and Counselling Services program nationwide based on the pilot implementation; • Monitor teachers 'training on CG services • Establish a coordination process between involved institutions on national career guidance programs running in the Country through signing MOUs with relevant actors for proper adaptation of the national career guidance and counselling system; • Develop and validate impact assessment tool to measure the impact of the previous and future career guidance initiatives; • A national career information system will be operated before the end of the contract and systematically implemented in programs prepared to meet identified labour market needs; • Identify different potential occupations in different economic sectors for further investigation, and also the selection of occupations and economic sectors based on labour market demand for the next 5 years • Investigate the selected occupations on the basis of; educational and training requirements, nature of work, wages, promotion opportunities prerequisites, and any other information that would help a job seeker to decide which career path to take and produce occupations outlook; • Verify the collected information about each occupation • Develop both digital and printed career paths and occupation outlook bank for different groups to access. • To prepare a final mission report (to be approved by the TL & CA)

1.05.2 016 – 31.12. 2018	Egypt	GFA Consulting Group Manal Samra & Yahia Hamed email: manal.samra@gfa-group.de Yahia.Hamed@gfa-group.de	National Expert For Career Guidance	In cooperation with GIZ in project "Employment Promotion Project" (EPP). EPP II aims at improving the preparation of Egyptian technical and vocational education students and unemployed young people for the labour market. Duties and Responsibilities: Under the supervision of GFA advisor: <ul style="list-style-type: none"> • Participate in Technical preparation for grades 1, 2 & 3 summer training • Participate in Development of G1, G2, G3 training agendas. • Provide Technical support to the new multipliers and facilitators. • Conduct the facilitators training on Career Guidance curriculum (3 grades). • To coach CG facilitators while delivering the Career Guidance services at schools. • Participate in 2 day reflection meeting.
16.03.2016 – present	Egypt	ILO (International Labour Office) Marwa Salah & Mohamed Mostafa Email: abdou@ilo.org mostafa@ilo.org <hr/> Wafaa Osama abdelkader@ilo.org	Consultant	In the project" Promoting Worker Rights and Competitiveness in Egyptian Export Industries" Duties and Responsibilities: <ul style="list-style-type: none"> • Providing Training of Trainers TOT and Advanced TOT (preparing materials + Delivering the workshop + Provide report about each participants) • Providing interpersonal skills to national inspectors at the Ministry of Manpower. • Updating and finalising the Specialised Trade Union training manual according to the final updates. In addition to updating and fine-tuning, the Social Dialogue training manual. • 3 workshops to follow-up Specialized Trade Union training manual. <hr/> <ul style="list-style-type: none"> • Develop national training material and final revision for the two sessions concerned with the introductory session "How to design a Session Plan" and session one on "Youth and Future of work" in the regional manual "Towards Safe and Inclusive Safe Workplaces for Youth" prepared previously by ILO and its collaborating partners. • Provide technical support during the six days training on experiential learning workshop and development of manual participatory approaches and games. • Provide training during the 3 TOT trainings on the manual " Towards Safe and Inclusive Safe Workplaces for Youth" • Provide technical expertise and feedback during pilot training programs conducted by the team of experts.
10.12.2017-30.03.2018	Egypt	European Profiles S.A	Junior Non Key Expert – Trainer	I worked as a Junior Non Key Expert –Trainer for MoMM in Career Guidance and Counselling topics under the EU project Enhancing the Employability of Youth and unemployed/low skilled workers and improving their transition to employment. Responsible for: <ul style="list-style-type: none"> • To work in close co-operation with the Team Leader, Career Guidance Key Expert, support staff of the Project and beneficiary in reaching the objectives of the activities. • To Design and develop the training materials on career guidance and counselling; • To conduct a training to build the capacities of MOMM trainers on Career Guidance topics; • To evaluate the training and elaborate training report;

				<ul style="list-style-type: none"> To collect all prepared documents and submit in due time and format; To carry out maximum 9 coaching visits to evaluate and give technical support to the practitioners during working hours at their centres in different governorates.
1/2014 - present	Egypt	Khatwa Egypt, THK program. Monica Stobbe Monika.stobbe@mitost.org	National Facilitator	Khatwa is a program that is running in collaboration with the Theodor Heuss Kolleg, MitOst e.V., and Gerhart Center AUC, Khatwa seeks to empower young people in Egypt to make social impact in their communities through non-formal education and project management. I am working as a National facilitator responsible for conducting seminars on Diversity, Project management, Mentoring and Evaluations.
5 / 2017 + 6 / 2019	Georgia	Diversity School of Georgia Tamar Dzagania Baramidze dzagania@diversityschool.net	International Facilitator	Diversity School is a Georgian program strives for a pluralistic society. It offers young activists and those who want to become activists the chance to receive capacity building and execute their own project ideas. I worked as a International Facilitator responsible for: <ul style="list-style-type: none"> To facilitate Diversity School seminar, be able for pre and post work, via different communication channels and meetings. Supporting in participatory evaluation: distributing evaluation papers among participants according to the rules and directions given by coordination and/or evaluators. To prepare draft agenda of the seminar two weeks before the start, and write detailed report two weeks after the seminar (together with team). Be in close communication with coordination before, during and after the seminar, regarding the organizational issues (airplane ticket, local transport organization, hostel in Tbilisi, etc.) and the seminar topics and agenda. To overtake and share responsibilities to communicate with the hotel administration regarding their requirements on site (arranging the seminar room, arranging the meal schedule if needed to re-schedule for earlier-later, etc.) with other team members.
10/2016 – 10/2017	Egypt	Sting for Consultancy & Design Manal Saleh m.saleh@stingco.com	Facilitator and Lead Mentor	In a cooperation between Sting for Consultancy & Design and TDH to implement the project community empowerment of the refugee communities in Egypt , I worked as a facilitator responsible for <ul style="list-style-type: none"> Design and conduct training workshop on project management skills for the refugees in Egypt, Provide technical support in writing project proposals. Provide Training of Trainers TOT and Advanced TOT to Build the capacity of the TDH project team. Participation in the development of the project's strategic plan for the next phase. As a Lead Mentor I was Responsible for: <ul style="list-style-type: none"> Coordinate, handle & follow up with mentors to fulfill the targeted. Maintain the efficiency of the mentoring activities (on time & quality) Monitor the development of the CBOs in her/his group & gather supporting evidences (action plans, Gantt charts, business models,...etc.) Gather & compile quality reports from each Mentor in her/his group Organize Coordination Meetings (if needed) between the mentors in her/his group. Ensures the implementation of at least one study tour for the CBOs group.

06/2014 11/2015	Egypt	National Development Foundation – NDF (NGO) Ahmed Hassan Ahmed.hassan_g@yahoo.com	Facilitator	I worked as a facilitator under the project "Women Policy Center (WPC) – HEYA" responsible for conducting a series of training sessions on Public Polices and Advocacy .
10/2010 – 11/2016	Egypt	IDSC - International Development Support and Consulting Maged Hosny maged.h2012@yahoo.com	Facilitator	IDSC is a local Egyptian training company doing training courses with youth throughout Egypt, I worked as a facilitator and responsible for: <ul style="list-style-type: none"> • Conducting these topics: Job Hunting, Strategic Planning, Advocacy, Holding Community Dialogue Events and Soft skills topics.(Delivered more than 2000 hours)
3/2009 – 6 /2013	Egypt	Life coaching Egypt Ahmed Alaawar info@lifecoachingegypt.com	Training coordinator	LCE Combining the art of coaching with the science of psychology, LCE workshops tap into the psychological profile of every individual; giving each person, the customized tools that they need to achieve personal and professional development. I was working as a volunteer training coordinator responsible for: <ul style="list-style-type: none"> • Training planning, • Inform all participants of the necessary information, • Provide training requirements for materials, • Stationery and hospitality, • Assist trainees in participation arrangements and Solving the daily problems of training to ensure its viability and success.
11/2001 – 4/2013	Egypt	Council State	Researcher	Researcher at the general management development and I was one of the team responsible for: <ul style="list-style-type: none"> • Restructuring Projects for the Council State, • Developing the organizational structure and the description cards for the employees, • Interviewing new Candidates, • Training Fresh Employees, • Administrating Management.